

FEELING

1. encounters objects as pleasing or distressing
2. relates present to past experience
3. prefers emotional response, vs. no emotion
4. mythologizes
5. memories & emotions
6. heart

INTUITIVE

1. perceives by way of the unconscious - guesses & hunches
2. relates to the future
3. sees present being invaded by future
4. no concept of time
5. race toward the beyond
6. impatient with details & unable to deal with them
7. anticipation & vision

THINKING

1. encounters objects as being true or false
2. process and ideas
3. hypothesis, conclusion, predictions
4. lives by principles rather than feelings
5. ideas
6. logic, planning
7. time line - past, present and future
8. mind

SENSATE

1. ~~immediacy of concern~~ Now
2. lives in the present
3. event dictates the behavioral response
4. no philosophy, all existential - Now
5. practical action
6. the concrete and pragmatic
7. ideas, feelings, or inspirations are low priority

POSSIBLE VOCATIONS

Introverted    Extroverted

creative  
writer  
poet  
artist  
Frost

actor  
story-teller  
priest  
St. Peter  
~~C. P. ...~~

Introverted    Extroverted

reflective  
seer  
deChardin

prophet  
M.L. King  
~~Teller~~

Introverted    Extroverted

researcher  
physicist  
accountant  
Freud  
planner  
financial officer  
philosopher

astronaut  
architect  
teacher  
Lincoln  
Kennedy  
marketing

Introverted    Extroverted

engineer  
foreman  
  
carpenter  
George Washington

salesman  
TV personality  
professional  
sports  
Henry Ford  
sales